All lenders and loan officers are identified by the NMLS number entered on each purchased IHDA Loan. The NMLS number must be in the lender’s or loan officer’s name to contribute to their totals.

1. Scored by a count of total units purchased across the State Of Illinois and are ranked within the region of which the majority of their loans are located – Units as defined as new 1st lien position mortgage.

2. Scored by a count of total units purchased across the State of Illinois - Units as defined as new 1st lien position mortgage.

3. Includes Counties: Boone, Cook, DeKalb, DuPage, Grundy, Kane, Kankakee, Kendall, Lake, La Salle, McHenry, Will

4. Includes Counties: Bureau, Carroll, Henry, Jo Daviess, Lee, Mercer, Ogle, Putnam, Rock Island, Stephenson, Whiteside, Winnebago


# LOAN OFFICER AWARDS

## 2020

### Chicagoland Region

1. **Jason Accola** – Wintrust Mortgage
   
   Total Units: 94
   
   Total Volume: $18,061,603

2. **Saul Pinela** – Neighborhood Loans
   
   Total Units: 87
   
   Total Volume: $16,489,880

3. **Enrique Fonseca** – United Fidelity Funding Corp
   
   Total Units: 50
   
   Total Volume: $9,070,016

4. **Sergio Soto (TIE)** – Caliber Home Loans
   
   Total Units: 49
   
   Total Volume: $9,537,602

5. **Dan Rogers (TIE)** – Guaranteed Rate, Inc
   
   Total Units: 49
   
   Total Volume: $8,246,482

### Northwest Illinois Region

1. **Stacy R. Jones** – Midwest Community Bank
   
   Total Units: 96
   
   Total Volume: $11,581,780

2. **Diego Ramos** – Envoy Mortgage
   
   Total Units: 80
   
   Total Volume: $8,243,268

3. **Ron Lawson** – Academy Mortgage Corp
   
   Total Units: 69
   
   Total Volume: $7,613,808

4. **Mike Scalise** – Academy Mortgage Corp
   
   Total Units: 52
   
   Total Volume: $7,164,771

5. **Tammy McNeany** – Wintrust Mortgage
   
   Total Units: 50
   
   Total Volume: $5,626,985

### Southern Illinois Region

1. **Becky Clifton** – U.S. Bank
   
   Total Units: 37
   
   Total Volume: $3,719,947

2. **Jody Talick** – New American Funding
   
   Total Units: 34
   
   Total Volume: $3,965,101

3. **Mike Vogt** – Guild Mortgage
   
   Total Units: 26
   
   Total Volume: $2,684,519

4. **Deb Higgins (TIE)** – Flat Branch Home Loans
   
   Total Units: 23
   
   Total Volume: $2,509,061

5. **Lance Obermeyer (TIE)** – USA Mortgage
   
   Total Units: 23
   
   Total Volume: $2,304,341

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### State Wide Top Loan Officers

- **First Place**

  - **Stacy R. Jones**
    
    Midwest Community Bank
    
    96 Units – $11,581,780

- **Second Place**

  - **Jason Accola**
    
    Wintrust Mortgage
    
    94 Units – $18,061,603

- **Third Place**

  - **Saul Pinela**
    
    Neighborhood Loans
    
    87 Units – $16,489,880

- **Fourth Place**

  - **Diego Ramos**
    
    Envoy Mortgage
    
    80 Units – $8,243,268

- **Fifth Place**

  - **Ron Lawson**
    
    Academy Mortgage Corp
    
    69 Units – $7,613,808

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### Central Illinois Region

1. **Karylle Wike (TIE)** – Town & Country Banc Mortgage Services
   
   Total Units: 48
   
   Total Volume: $4,955,330

2. **John J. Abraham (TIE)** – Caliber Home Loans
   
   Total Units: 48
   
   Total Volume: $4,879,824

3. **Bobby Brown** – Flat Branch Home Loans
   
   Total Units: 46
   
   Total Volume: $4,934,410

4. **Vikki Price** – First State Mortgage
   
   Total Units: 43
   
   Total Volume: $4,322,744

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### Total Units

1. **Academy Mortgage** – $18,061,603
2. **Wintrust Mortgage** – $16,489,880
3. **Guaranteed Rate, Inc** – $11,581,780
4. **Pinnacle Home Loans** – $8,243,268
5. **Central Illinois Mortgage** – $7,613,808